

Centralized Hub for U.S. Logisti LOGISTICS

INTERNATIONAL PORT SYSTEM

ROBUST TRANSPORTATION

INNOVATION

Logistics Transportation Innovation

With the meteoric rise of e-commerce and logistics, there's an undeniable opportunity to capitalize on the logistics and transportation industry.

For decades, Indiana has been solidifying its infrastructure and leveraging its position as a centralized hub for U.S. logistics and by designing favorable business conditions for companies across the entire industry to increase profitability.

Now we need sharp, pragmatic leaders to expand into our market and get ahead of growing demand. Straddling the line between America's steel belt and agricultural heartland, Indiana is interwoven with major highways and rail lines. Access to the Great Lakes and the Ohio-Mississippi river system enables Indiana to have the only statewide international port system. Major airports, along with the second-largest FedEx hub in the world, gives Indiana a

global reach by air. We promise real possibility in Indiana. Let's make it yours together.



"Our economy depends on trucks to keep moving forward, and this expansion project will enable us to keep more trucks on the road, ultimately increasing customers' truck uptime. The investment will allow us to better serve the trucking industry for not only the Indianapolis market, but all trucking customers across the region."

John Nichols

CEO, Palmer Trucks

Indiana Ranks

\$650

Billion in Goods

Moves Through Indiana Annually

5th
In Class I
Railroads

6th

Largest Cargo Airport Nationwide 2^{nd}

Largest FedEx Air Hub Worldwide

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Top-Ranked Business Environment

Through hard work and common-sense spending, Indiana has maintained a balanced budget for years, and has built a healthy reserve of "rainy day" cash. As a result, already low business taxes are actually trending down. Indiana businesses also enjoy remarkable regulatory freedom and the nation's best infrastructure system.

INTERNATIONAL **PORT SYSTEM**

Indiana's most robust road, rail and air transportation systems are bolstered by three international-level ports. These ports give Indiana businesses access to domestic and international markets via Lack Michigan and the Ohio River. More than 25 million tons of grain, coal, steel, fertilizer, limestone, ethanol, salt, heavy-lift cargo and more move through Indiana ports every year.

PORT OF INDIANA | Burns Harbor

The Port of Indiana – Burns Harbor connects America's Heartland to the Atlantic Ocean through two of the world's largest inland waterways. The port is also less than 18 nautical miles from Chicago's bustling market and transportation connections.

PORT OF INDIANA | Jeffersonville

Located on the northern bank of the Ohio River, Port of Indiana-Jeffersonville provides year-round barge access to the Gulf of Mexico through the Ohio-Mississippi Rivers, and serves as the gateway to more than two-thirds of the U.S. market. The busy

port provides domestic barge service, as well as international access to Europe, the Middle East, Asia and South America.

PORT OF INDIANA | Mount Vernon

Port of Indiana - Mount Vernon is one of the largest inland ports in the U.S., and handles more cargo than any other port in the state. An advantageous position, just 153 miles from the confluence of the Ohio and Mississippi Rivers, enables Port of Indiana – Mount Vernon to connect the Midwest's Ohio River Valley Region with both the Gulf of Mexico and the Great Lakes.

Indiana Success Stories

Walmart : SITUATION: Walmart is not only the world's largest

brick-and-mortar retailer, but also one of the fastestgrowing e-commerce organizations. Walmart.com alone sees up to 100 million unique visitors each month, and the company continues to acquire new brands and roll out offerings like Online Grocery Pickup and NextDay. With a recent expansion into third-party fulfillment for vendors, Walmart needed to scale its fulfillment and distribution operations quickly.

SOLUTION: The Arkansas-based company picked Hancock County for a new, state-of-the-art \$600 million facility to expand its e-commerce operations for both its own online inventory and its third-party fulfillment for vendors that hire the company to store, pack and ship items for customers. When complete, the centrally located, 2.2 million-squarefoot facility will be Walmart's largest e-commerce fulfillment center in the U.S.

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